2007 INTERNATIONAL SEMINAR

The Application and Interpretation of the
CISG in Member States

With Emphasis on
Litigation and Arbitration in the P.R. China

October 13-14, 2007, Wuhan, P.R. China
WUHAN UNIVERSITY
INSTITUTE OF INTERNATIONAL LAW

The Wuhan University Institute of International Law was established in 1980. It is the first academic institute in China specializing in international law, renowned for its work on private international law, international investment law, international financial law, EU law and WTO law. The mission of the Institute is to promote international law teaching and research in China. It has twenty-six full-time and eleven part-time research fellows. It has awarded more than one thousand degrees in international law as well as completed many key national research projects. The website of the institute is www.translaw.whu.edu.cn.

CHINA SOCIETY OF PRIVATE INTERNATIONAL LAW

Founded in 1987, the China Society of Private International Law is a national academic organization. Its members, of whom there are more than 250, are mainly professors, scholars, and specialists in private international law from Chinese academic institutions, research institutes, and government legal departments. Its primary missions are to bring people engaged in teaching, researching and applying private international law together to advance the development of theories and practices in private international law and to promote international civil and commercial communication. The Society has published the Chinese Yearbook of Private International Law and Comparative Law since 1998. In 2000, it drafted the Model Law of the Private International Law of the P.R.C., the first academic draft of a Chinese model law on the subject.

INSTITUTE OF INTERNATIONAL COMMERCIAL LAW
PACE UNIVERSITY SCHOOL OF LAW

The Institute's goals are to promote the uniformity and harmonization of international commercial law and facilitate the success of international business transactions by sharing knowledge of international commercial laws and practices. Among other activities, the Institute maintains the world's most current and comprehensive library of court and arbitral decisions, commentaries and other materials on the United Nations Convention on Contracts for the International Sale of Goods, http://cisgw3.law.pace.edu and has been a sponsor of the annual William C. Vis International Commercial Arbitration Moot and the work of CISG Advisory Council, http://cisgw3.law.pace.edu/cisg/CISG-AC.html
SEMINAR FACULTY

Eric E. Bergsten
Former Secretary of UNCITRAL; Professor Emeritus Pace University School of Law.

Michael Joachim Bonell
Professor of Comparative Law, Law Faculty, University of Rome “La Sapienza.”

Michael Bridge
Professor of Law, London School of Economics.

Luca G. Castellani

Chen Lihu
Professor, Suzhou University, concentrating on International Trade Law and International Investment Law.

Chen Weizuo
Associate Professor of Private International Law, Tsinghua University School of Law.

Chen Zhidong
Senior Professor of Economic Law, Fudan University; Arbitrator, United Nations Centre for the Settlement of Investment Disputes and CIETAC.

Siegfried Eiselen
Professor of Law, University of South Africa.

Alejandro M. Garro
Adjunct Professor of Law and Senior Research Scholar, Parker School of Foreign and Comparative Law, Columbia University.

Gao Xiaoli
Judge of the Supreme People’s Court, P.R. China.

John Y. Gotanda
Associate Dean for Faculty Research and Professor of Law, Villanova University School of Law.

Guo Yujun
Professor of Law, Wuhan University Institute of International Law; Vice President and Secretary General of the China Society of Private International Law.

Han Jian
Secretary of the South China Sub-Commission, CIETAC; Vice-President of the China Society of Private International Law.

Huang Jin
Professor of Law and Director, Wuhan University Institute of International Law; Vice President of Wuhan University; President of the China Society of Private International Law.

Albert H. Kritzer
Adjunct Professor of Law, Pace University School of Law; Executive Secretary, Pace Institute of International Commercial Law.

Jack Kai Lei
Managing Director, Kunlun Law Firm, Beijing office, in charge of the firm’s international practice.

Li Denghua
Vice-President of the International Arbitration Court of the Wuhan Arbitration Commission; Secretary General of the Wuhan Arbitration Commission.

Liu Chengwei
Attorney at Law, Global Law Office, Beijing.

Liu Jingnan
President of Wuhan University.

Ma Kewei
Attorney at Law, Join and High Law Office, Tianjin; Arbitrator, Tianjin Arbitration Commission.

John P. McMahon
Attorney at Law, McMahon, McMahon, Rock Hill.

Robert E. Michael
Attorney at Law, Robert E. Michael & Associates, PLLC, New York; Chair, Committee on Foreign & Comparative Law, Association of the Bar of the City of New York.

Loukas A. Mistelis
Clive M. Schmitthoff Professor of Transnational Commercial Law and Arbitration, Centre for Commercial Law Studies, and Director of Studies School of International Arbitration, Queen Mary, University of London.

Nie Jiangqiang
Professor of Law, Wuhan University Institute of International Law.

Pilar Perales Viscasillas
Professor of Commercial Law, Universidad Carlos III de Madrid.

Jan Ramberg
Chair, CISG Advisory Council; Professor Emeritus, University of Stockholm; formerly Dean of the Law Faculty at the University of Stockholm and Rector of Riga Graduate School of Law.

Ingeborg Schwenzer
Professor of Law, University of Basel.

Mark R. Shulman
Assistant Dean for Graduate Programs and International Affiliations, Pace University School of Law; Chair, International Human Rights Committee, Association of the Bar of the City of New York.

Song Xixiang
Professor of Law, Shanghai University of Finance & Economics.

Hiroo Sono
Counselor, Ministry of Justice, Japan; Professor of Law, Hokkaido University.

Soo K.L. Gary
President, The Hong Kong Institute of Arbitrators; Barrister-at-Law.

Su Yingxia
Professor of Law, Northwest University of Politics and Law.

Tang Houzhi
Honorary Vice-Chairman of CIETAC.

Paul Varty
Council Member, Hong Kong Institute of Arbitrators.

Wang Hongsong
Secretary-General, Beijing Arbitration Commission.

Weng Guomin
Professor of Law, Zhejiang University.

Claude Witz
Professor of Law, Université Robert Schuman and Universität Saarlandes.

Xiao Bing
Professor of Law, Nanjing University School of Law.

Xiao Yongping
Professor of Law, Wuhan University Institute of International Law; Deputy Dean, Wuhan University School of Law.

Philip Yang
Chairman, Hong Kong International Arbitration Centre.

Yu Minyou
Dean of the World Trade Organization (WTO) Studies School, Wuhan University.

Zheng Xinjian
Doctor of Laws; Judge, Guangdong High People’s Court.

Zuo Haicong
Professor of Law, Wuhan University Institute of International Law.
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
<th>Speaker</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FRIDAY NIGHT, OCTOBER 12, 2007</strong></td>
<td><strong>BANQUET</strong> 18:30-20:30</td>
<td>HONGYI HOTEL</td>
<td>Prof. Huang Jin, Vice-President of Wuhan University, President of China Society of Private International Law</td>
</tr>
<tr>
<td><strong>SATURDAY MORNING, OCTOBER 13, 2007</strong></td>
<td><strong>OPENING CEREMON Y</strong> 09:00-09:45</td>
<td>HONGYI HOTEL</td>
<td>Prof. Yu Minyou, Dean of the World Trade Organization (WTO) Studies School, Wuhan University</td>
</tr>
<tr>
<td></td>
<td><strong>SPEECHES DELIVERED BY HONORED GUESTS:</strong></td>
<td></td>
<td>Prof. Liu Jingnan, President of Wuhan University</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Prof. Eric E. Bergsten, Former Secretary of UNCITRAL</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Prof. Jan Ramberg, Chair, CISG Advisory Council</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Prof. Huang Jin, Vice-President of Wuhan University, President of China Society of Private International Law</td>
</tr>
<tr>
<td><strong>SESSION I</strong></td>
<td><strong>TOPIC</strong> THE CISG AND ITS HISTORY, CURRENT SITUATION AND FUTURE</td>
<td></td>
<td>Prof. Mark R. Shulman, TRADERS, LAWYERS AND THE RULE OF LAW</td>
</tr>
<tr>
<td>10:35-11:45</td>
<td><strong>CHAIR</strong> Prof. Huang Jin</td>
<td></td>
<td>Prof. Albert H. Kritzer, CELEBRATING AND RESEARCHING THE CISG</td>
</tr>
<tr>
<td></td>
<td><strong>SPEAKERS</strong></td>
<td></td>
<td>Prof. Alejandro M. Garro, THE DRAWBACKS OF THE CISG AND ITS APPLICATION</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Prof. Hiroo Sono, JAPAN’S ACCESSION TO THE CISG</td>
</tr>
<tr>
<td><strong>LUNCH</strong></td>
<td>12:00-14:00</td>
<td>HONGYI HOTEL</td>
<td>Luca G. Castellani, UNCITRAL Representative</td>
</tr>
<tr>
<td><strong>SESSION II</strong></td>
<td><strong>TOPIC</strong> THE CISG AND ITS PROCEDURES AND PROVISIONS I</td>
<td></td>
<td>Mr. Robert E. Michael, THE FORMATION PROVISIONS OF THE CISG</td>
</tr>
<tr>
<td>14:30-16:05</td>
<td><strong>CHAIR</strong> Mr. Robert E. Michael</td>
<td></td>
<td>Prof. Pilar Perales Viscasillas, NOTIFICATION OF LACK OF CONFORMITY OF THE GOODS UNDER THE CISG</td>
</tr>
<tr>
<td></td>
<td><strong>SPEAKERS</strong></td>
<td></td>
<td>Prof. Eric E. Bergsten, CONFORMITY OF THE GOODS UNDER THE CISG</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Prof. Loukas A. Mistelis, ON ARTICLES 81-88 OF THE CISG, ESPECIALLY THE EFFECTS OF AVOIDANCE</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Prof. Michael Bridge, AVOIDANCE OF THE CONTRACT UNDER THE CISG</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Prof. Ingeborg Schwenzer, THE CISG AND ELECTRONIC ISSUES</td>
</tr>
<tr>
<td><strong>SESSION III</strong></td>
<td><strong>TOPIC</strong> THE CISG AND ITS PROCEDURES AND PROVISIONS II</td>
<td></td>
<td>Prof. Chen Lihu, DAMAGES UNDER THE CISG</td>
</tr>
<tr>
<td>16:40-18:15</td>
<td><strong>CHAIR</strong> Prof. Chen Lihu</td>
<td></td>
<td>Prof. John Y. Gotanda, DAMAGE CALCULATION IN A CONTRACT FOR THE SALE OF GOODS</td>
</tr>
<tr>
<td></td>
<td><strong>SPEAKERS</strong></td>
<td></td>
<td>Prof. Zuo Haicong, FUNDAMENTAL BREACH UNDER THE CISG</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Prof. Su Yingxia, REMEDIES IN INTERNATIONAL SALES LAW</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Mr. Liu Chengwei, ANTICIPATORY BREACH OF CONTRACTS FOR THE INTERNATIONAL SALE OF GOODS</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Dr. Lei Kai, THE DISSOLUTION OF CONTRACTS FOR THE INTERNATIONAL SALE OF GOODS</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Mr. Ma Kewei</td>
</tr>
<tr>
<td><strong>BANQUET</strong></td>
<td>18:30-20:30</td>
<td>LUOJIA VILLA</td>
<td>Mr. Paul Varty, Council Member, Hong Kong Institute of Arbitrators</td>
</tr>
</tbody>
</table>
## SUNDAY MORNING, OCTOBER 14, 2007

### SESSION IV
08:30-10:05

**TOPIC**  
THE CISG AND ITS APPLICATION BY THE COURTS

<table>
<thead>
<tr>
<th>CHAIR</th>
<th>Prof. Xiao Bing</th>
</tr>
</thead>
<tbody>
<tr>
<td>SPEAKERS</td>
<td></td>
</tr>
</tbody>
</table>
Dr. Zheng Xinjian | THE APPLICATION OF THE CISG BY THE CHINESE COURTS  
Prof. Chen Zhidong | JURISPRUDENCE ANALYSIS OF THE APPLICATION OF THE CISG IN CHINESE COURTS  
Dr. Gao Xiaoli | THE APPLICATION OF THE CISG BY THE CHINESE COURTS  
Prof. Xiao Yongping | THE APPLICATION OF THE CISG BY THE CHINESE COURTS  
Prof. Guo Yujun | A SURVEY OF THE APPLICATION OF THE CISG IN CHINA  
Prof. Song Xixiang | THE APPLICATION OF THE CISG IN CHINA  |

### SESSION V
10:40-12:05

**TOPIC**  
THE APPLICATION OF THE CISG IN INTERNATIONAL COMMERCIAL ARBITRATION

<table>
<thead>
<tr>
<th>CHAIR</th>
<th>Mr. Soo K.L. Gary</th>
</tr>
</thead>
<tbody>
<tr>
<td>SPEAKERS</td>
<td></td>
</tr>
</tbody>
</table>
Prof. Tang Houzhi | THE APPLICATION OF THE CISG IN CIETAC ARBITRATION  
Prof. Philip Yang | HONG KONG ARBITRATION OF INTERNATIONAL SALE OF GOODS DISPUTES  
Prof. Wang Hongsong | THE APPLICATION OF THE CISG IN CHINESE COMMERCIAL ARBITRATION FROM THE PERSPECTIVE OF A LEGAL PRACTITIONER  
Prof. Han Jian | THE APPLICATION OF THE CISG IN CHINESE COMMERCIAL ARBITRATION PRACTICE  
Prof. Weng Guomin | THE APPLICATION OF THE CISG IN INTERNATIONAL COMMERCIAL ARBITRATION  |

**LUNCH**
HONGYI HOTEL
12:20-14:30

**SPEAKER**  
Mr. Li Denghua, Vice-President of the International Arbitration Court of the Wuhan Arbitration Commission

## SUNDAY AFTERNOON, OCTOBER 14, 2007

### SESSION VI
14:30-16:20

**TOPIC**  
A COMPARATIVE STUDY OF THE CISG AND RELATED DOCUMENTS

<table>
<thead>
<tr>
<th>CHAIR</th>
<th>Mr. John P. McMahon</th>
</tr>
</thead>
<tbody>
<tr>
<td>SPEAKERS</td>
<td></td>
</tr>
</tbody>
</table>
Prof. Michael Joachim Bonell | THE CISG AND THE UNIDROIT PRINCIPLES OF INTERNATIONAL COMMERCIAL CONTRACTS  
Prof. Jan Ramberg | THE CISG AND INCOTERMS 2000  
Prof. Claude Witz | CONTRACT DRAFTING UNDER THE CISG  
Prof. Nie Jianqiang | PROTECTION AGAINST CLAIMS BASED ON INTELLECTUAL PROPERTY UNDER ARTICLE 42 OF THE CISG  
Dr. Chen Weizuo | CONFLICT OF LAWS IN THE CONTEXT OF THE CISG  |

### CLOSING CEREMONY
16:55-17:30

**CHAIR**  
Prof. Xiao Yongping, Deputy Dean of Wuhan University School of Law

**CLOSING SPEECH**  
Prof. Eric E. Bergsten and Prof. Huang Jin

### BANQUET
MEIYUAN
17:30-19:30

**SPEAKER**  
Prof. Mark R. Shulman, Pace University School of Law’s Assistant Dean for Graduate Programs and International Affiliations

**ENTRY VISA AND PRE-REGISTRATION REQUIRED**
To permit the Wuhan University Institute of International Law to set up the seminar room for simultaneous interpretation, each attendee must pre-register. A conference fee of RMB 2000 is payable at the door. The conference fee for academics is RMB 1000. The conference fee for students is RMB 500. Credit cards will not be accepted. Registration for the Seminar is accomplished by the submission of this form by fax or e-mail attachment to one of the contacts identified below.

Name: 

Address: 

Telephone: Fax: 

E-mail: 

Visa requirements and forms should be available on the web site of the P.R. China's embassy in your country and are available on the web site of the Chinese Embassy in Washington, http://www.china-embassy.org/eng/hzqz/default.htm. See http://www.china-embassy.org/eng/hzqz/yisq/default.htm for mail application in the U.S.

To register or for any inquiries about the Seminar, please contact:

Ms. Deborah Zipf, Pace University School of Law, telephone: + (914) 422-4670, fax: + (914) 422-4261, e-mail: dzipf@law.pace.edu.

Ms. Li Jie, Wuhan University Institute of International Law, telephone: + (86) 27-68756957, fax: + (86) 27-68754154, email: cisgwuhan2007@163.com.